

# FSASC Corporate Sponsor Supplier Guide



Florida Society of  
**FSASC**  
Ambulatory Surgical Centers

fsasc.org  
(850) 222-3000



# FSASC CORPORATE SPONSOR SUPPLIER DIRECTORY

## About FSASC

The Florida Society of Ambulatory Surgical Centers is the state-wide association solely representing ASCs in Florida. Founded by ASC administrators, FSASC advocates on behalf of ASCs and defends the industry against unnecessary and restrictive regulations. FSASC assists members by identifying resources, offering affordable education specific to the ASC industry, and offering access to an experienced member community.



## Thank you, Corporate Sponsors!

FSASC is able to focus on our mission in part to the support of companies that supply ambulatory surgical centers with goods and services. FSASC thanks these companies for their support in 2021!

This supplier directory has been produced as a resource for members. Centers are encouraged to reach out to these companies to meet your needs.

## VENDOR LISTING

### Billing/Coding/Collection Services

BUDDI AI

### Building Maintenance/Cleaning

OneSource Document Management Services

### Consulting Services

Ambulatory Strategies

BUDDI AI

### Equipment/Instruments

3T Medical Systems

CE Tech of Jacksonville

Mizuho OSI®

OneSource Document Management Services

STERIS Corporation

### Group Purchasing Organizations

Intalere

### Life Safety

CE Tech of Jacksonville

### Medical Distributor

Trxade Medical

### Pathology/Laboratory/Anesthesia Services

North American Partners in Anesthesia

### Pharmacy

Intalere

Trxade Medical

### Refurbished/Pre-Owned Medical Equipment

The Alternative Source Medical, LLC

CE Tech of Jacksonville

STERIS Corporation

### Software Company

1st Providers Choice ASC EMR Software

BUDDI AI

HST Pathways

OneSource Document Management Services

### Supplies/Medical Linens

Intalere

Surgical Product Solutions

Trxade Medical

### Other

IPG

OneSource Document Management Services

Soothing Scents, Inc.

# DIRECTORY *(Alphabetical Order by Company Name)*

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## 1st Providers Choice ASC EMR Software

*(Software Company)*

2415 W Mission  
Chandler, AZ 85224  
(480) 782-1116  
www.1stproviderschoice.com



### Company Contact:

Jason Keele  
(480) 782-1116  
sales@1stproviderschoice.com

Surgery Center EMR & Center Management Software  
– Reduce Costs, Increase Productivity and Streamline  
your Surgery Center for Maximum Efficiency. Surgery  
Centers across the country are enjoying all the time  
and cost savings of moving from their current paper to  
automated environments.

## 3T Medical Systems

*(Equipment/Instrument)*

41157 Capital Dr  
Canton, MI 48187  
(484) 330-1824  
www.3tmedical.com



### Company Contacts:

Mark Randall  
(717) 579-1234  
mrandall@3tmedical.com

Ryan Pistone  
(484) 330-1824  
rpistone@3tmedical.com

Surgical facilities are always being challenged to do  
MORE with LESS. ONE TRAY® rigid containers provide  
a solution that allows facilities to meet these demands  
head-on by processing loaner, consignment, and high  
turn hospital instrumentation in a fraction of the time it  
takes sterile wrap or traditional rigid containers. When  
ONE TRAY® is used with EX-TRAX™ you can maximize  
reprocessing of orthopedic sets by reducing 6-8 vendor

trays down to 3 EX-TRAX™ trays. This can lead to a 75%  
reduction in cost and labor to process Instrumentation  
per procedure and save you 3 HOURS PER CASE.

## The Alternative Source Medical, LLC

*(Refurbished/Pre-owned Medical Equipment)*

645 Forest Edge Dr  
Vernon Hills, IL 60061  
(847) 419-0123  
www.altsourcemedical.com



### Company Contact:

Randy Heller  
(847) 419-0123  
r.heller@tasimed.com

Josh Yablon  
(407) 970-9436  
j.yablon@tasimed.com

The Alternative Source Medical is a leading medical and  
surgical equipment provider that supplies new, used and  
professionally refurbished equipment. We have access  
to the finest, most reliable equipment from various  
industry-leading medical equipment manufacturers.  
Additionally, we have been awarded the first right of  
refusal with reputable health care systems, OEM trade-  
ins and major medical leasing companies to fuel our  
inventory. We further provide expert support, around-  
the-clock service and impressive warranties.

# DIRECTORY

## Ambulatory Strategies

*(Consulting Services)*

13981 Paradise Ln  
Dade City, FL 33525  
(352) 567-1202  
www.aboutascscs.com



**Ambulatory  
Strategies Inc.**

### Company Contact:

Sandra Jones  
(352) 567-1202  
sjones@aboutascscs.com

From strategic planning, risk management, policy and procedure manuals, state licensing and Medicare certification to regulatory compliance, we can deliver, educate and coach your ambulatory surgery center to excellence.

## BUDDI AI

*(Billing/Coding/Collection Services, Consulting Services, Software Company, Other)*

311 W 43rd St, 14th Floor  
New York, NY 10036  
(407) 756-2708  
www.buddi.ai



**BUDDI AI**

### Company Contact:

Samir Wadhwa  
(407) 756-2708  
samirw@buddi.ai

BUDDI.AI is a leading provider of clinical and revenue cycle automation solutions for healthcare. Our transformative platform leverages artificial intelligence to drive better clinical and financial outcomes for providers, payers, patients, and everyone in-between. From medical coding automation to CDI automation and everything in-between, BUDDI AI is focused on enabling ASCs to reduce costs and maximize reimbursements through technology. Learn more by visiting <https://www.buddi.ai>.

## CE-Tech of Jacksonville

*(Equipment/Instrument, Refurbished/Pre-owned Medical Equipment, Life Safety)*

3728 Philips Hwy Ste 56  
Jacksonville, FL 32207  
(800) 333-7477  
www.ce-tech.com



HEALTHCARE TECHNOLOGY  
MANAGEMENT COMPANY

### Company Contacts:

Mike Tonkinson  
(904) 202-5206  
mike.tonkinson@ce-tech.net

Scott Long  
(904) 202-5294  
scott.long@ce-tech.net

Customer Service is the cornerstone of our business. We pride ourselves on providing quality Healthcare Technology Management services in a timely fashion with cost-effective pricing. From offering Products and Supplies, managing Biomedical Equipment, maintaining Life Safety Compliance, delivering daily Facilities Management and Building Maintenance services, we are your partner for all Healthcare Technology needs!

## HST Pathways

*(Software Company)*

3675 Mt. Diablo Blvd  
Ste 100B  
Lafayette, CA 94549  
(800) 290-4078  
www.hstpathways.com



**HST Pathways**

### Company Contacts:

Jon Trujillo  
(912) 441-7067  
jon.trujillo@hstpathways.com

Robert Marinich  
(404) 630-5109  
Robert.marinich@hstpathways.com

HST, LLC ("HST Pathways") is a top-ranked, cloud based Ambulatory Surgery Center software company



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dedicated to serving the ASC industry. HST Pathways was named KLAS Category Leader for Ambulatory Surgical Center Solutions in the *2018 Best in KLAS: Software & Services* report.

Clients include more than 750 organizations such as freestanding ambulatory surgery centers and ASC-hospital joint ventures, as well as 50 multifacility corporate enterprises.

HST Pathways provides the most trusted enterprise software management solution available to the ASC industry. HST Pathways offers specialized software solutions to help ASC organizations achieve efficiencies with surgical scheduling, supply chain management, EHR clinical workflows, and patient billing, and accounts receivable collections.

## Intalere

*(Group Purchasing Organization)*

Two City Place Dr  
Ste 400  
St. Louis, MO 63141  
(877) 711-5700  
[www.intalere.com](http://www.intalere.com)



### Company Contacts:

Amber Suka  
(941) 313-6556  
[amber.suka@intalere.com](mailto:amber.suka@intalere.com)

David Bates  
(678) 300-6371  
[david.bates@intalere.com](mailto:david.bates@intalere.com)

Intalere's mission focuses on elevating the health of healthcare by designing solutions to improve our members' financial, operational and clinical performance. We empower our customers and deliver measurable results through our highly personalized approach of creating strategies and programs focused on their goals. From managing their entire spend to strategic consulting around diagnosing particular areas of concern, our unique provider-owned led allows us to leverage nationally recognized best practices in supply chain and patient outcomes to drive efficiencies for our members. For more information, visit [www.intalere.com](http://www.intalere.com).

## IPG

*(Other)*

2300 Lakeview Pkwy  
Ste 500  
Alpharetta, GA 30009  
(770) 753-0046  
[www.ipg.com](http://www.ipg.com)



### Company Contacts:

Adrienne Vernon  
(770) 753-0046  
[avernon@ipg.com](mailto:avernon@ipg.com)

Kerry Lee Perry  
(770) 753-0046  
[kperry@ipg.com](mailto:kperry@ipg.com)

IPG is the leading provider of device benefit management solutions, working with the top health plans and their provider partners to improve quality and reduce costs through optimization of the most effective site of care and device selection, resulting in more affordable high-quality care to consumers.

## Mizuho OSI®

*(Equipment/Instrument)*

30031 Ahern Ave  
Union City, CA 94587  
(800) 777-4674  
(510) 429-1500  
[mizuhosi.com](http://mizuhosi.com)



### Company Contacts:

Donna Lock  
[dlock@mizuhosi.com](mailto:dlock@mizuhosi.com)

David Kropff  
[dkropff@mizuhosi.com](mailto:dkropff@mizuhosi.com)

Mizuho OSI® is a U.S. based manufacturer and the original pioneer of the specialty surgery table market. The company's orthopedic and spine surgery tables and pressure management products are designed to improve patient positioning and can be found in ORs throughout the US.

# DIRECTORY

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## North American Partners in Anesthesia

*(Pathology/Laboratory/Anesthesia Services)*

68 S South Service Rd  
Ste 350  
Melville, NY 11747  
(516) 945-3333  
[www.napanesthesia.com](http://www.napanesthesia.com)



North American  
Partners in Anesthesia®

### Company Contacts:

Rhett Lankford  
(713) 865-2562  
[rlankdford@napanesthesia.com](mailto:rlankdford@napanesthesia.com)

Peter Doerner  
(941) 270-0923  
[pdoerner@napanesthesia.com](mailto:pdoerner@napanesthesia.com)

As a clinician-led organization, North American Partners in Anesthesia (NAPA) is redefining healthcare, delivering unsurpassed excellence to its partners and patients every day. Since its founding by physicians in 1986, NAPA has grown to become one of the nation's leading single-specialty anesthesia and perioperative management companies. Our 5,000+ clinicians serve nearly three million patients annually at 500+ healthcare facilities in 20 states. For more information, please visit [NAPAAesthesia.com](http://NAPAAesthesia.com).

## OneSource Document Management Services

*(Building Maintenance/Cleaning, Equipment/Instrument, Software Company, Other)*

oneSource Document Site  
(or Best Practice Professionals, LLC)  
c/o RLDatix Suite 4900  
311 S Wacker Dr  
Chicago, IL 60606  
(800) 701-3560  
[www.onesourcedocs.com](http://www.onesourcedocs.com)



**onesource**  
an RLDatix company

### Company Contact:

Lindsay Frkovich-Nelson  
(800) 701-3560  
[lnelson@onesourcedocs.com](mailto:lnelson@onesourcedocs.com)

Be compliance-ready with online access to the oneSOURCE Safety Data Sheet Database and Surgical and Equipment Database, with thousands of up-to-date manufacturer Instructions for use for cleaning, decontaminating, and sterilizing reusable instruments, devices and equipment. OneSOURCE will contact manufacturers for your specific IFU document needs, update the database regularly, provide notification of revised documents, and add documents upon request.



# DIRECTORY

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## Soothing Scents, Inc.

*(Other)*

119 Lee Boy Rd  
Newton, AL 36352  
(334) 393-9504  
www.soothing-scents.com



### Company Contacts:

Roy Nichols  
(334) 393-9504  
roy@soothing-scents.com

Kurt Waid  
(888) 393-7330  
kurt@soothing-scents.com

SSI manufactures a PONV relief aromatherapy product called QueaseEASE that is extremely effective for reducing patient nausea and improving post-surgical facility satisfaction outcomes.

## STERIS Corporation

*(Equipment/Instrument and Refurbished/Pre-owned Medical Equipment)*

5960 Heisley Rd  
Mentor, OH 44060  
(440) 354-2600  
www.steris.com



### Company Contacts:

Craig Blanchette  
(512) 656-1638  
craig\_blanchette@steris.com

Tom Preseau  
(727) 937-3836  
tom\_preseau@steris.com

Steris offers customers a unique mix of innovative capital equipment products, such as sterilizers and surgical tables, and connectivity solutions such as operating room integration; consumable products, such as detergents. STERIS also offers certified pre-owned medical equipment, gastrointestinal endoscopy accessories; services, including equipment installation and maintenance.

## Superior Biomedical

*(Other)*

PO Box 740335  
Boynton Beach, FL 33474  
(561) 649-8453  
www.sbsiusa.com

**Superior Biomedical  
Service Inc.**

### Company Contact:

Frank Bonnlander  
(561) 649-8453  
frank@superiorbiomedical.net

## Surgical Product Solutions

*(Supplies/Medical Linens)*

901 Pennsylvania Ave  
Pittsburgh, PA 15233  
(412) 564-1280  
www.shopsps.com



### Company Contact:

Dena Gula  
(412) 564-1280  
dena@surgicalproductsolutions.com

Our mission is to bring innovative revenue and savings solutions to hospitals in two ways: 1) by selling their surplus surgical products and 2) by reducing their spend on the brand name products they utilize.

Our focus is simple: to help our customers become higher quality healthcare providers without compromise. Our solutions serve the entire spectrum of healthcare facilities - from large health systems to small surgical centers. At each level, our services are personalized to fit our customers' needs.

# DIRECTORY

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## Trxade Medical

*(Medical Distributor, Supplies/Medical Linens/  
Pharmaceuticals)*

3840 Land O'Lakes Blvd  
Land O' Lakes, FL 34639  
(888) 858-8389  
[www.trxademedical.com](http://www.trxademedical.com)



### Company Contact:

Michael Poholsky  
(888) 858-8389  
[mpoholsky@trxade.com](mailto:mpoholsky@trxade.com)

TRxADE's focus is cost containment and efficiency. We hold true to our mission of providing members with an advantage. TRxADE's flexible marketplace encourages

fair trade and access to some of the strongest wholesalers in the nation. Our strategy is to utilize price analytics and supplier independence to increase competitiveness and pass that advantage directly to our members. We offer our members best pricing and availability of generic and brand pharmaceuticals. In doing so, we have opened channels of distribution, which in turn, alleviates product shortages and reduces higher priced pharmaceuticals while maintaining a superior level of service for our members.

## 1st ★ Providers Choice Ambulatory Surgery Center Software

*Where Customer Service is Our #1 Focus*

Phone: (480) 782-1116

Email: [sales@1stproviderschoice.com](mailto:sales@1stproviderschoice.com)

A photograph of a modern brick building with large glass windows. The words 'SURGERY CENTER' are overlaid in large, white, bold, sans-serif capital letters across the bottom of the image.

# SURGERY CENTER